

Residential Workshop

Performance Management System Through Balanced Scorecard

22-26 September 2025
at
Kathmandu
(Nepal)



GREATER NOIDA PRODUCTIVITY COUNCIL

(Affiliated to National Productivity Council, GoI)

D-2/207, Krishna Apra Royal Plaza

Alpha-1, Commercial Belt, Greater Noida- 201308

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Introduction

In today's economic climate, Regulatory authorities, Public & Service Sector organizations face unprecedented pressure- not only to achieve the goals set by governments and meet the expectations of citizens- but also to deliver increased productivity and efficiency. Performance Management is therefore much more than merely telling a person what to do and "policing" them until it is done. Rather, it is an integral part of the manager and the employee's job. BSC A balanced scorecard is a performance metric used in strategic management to identify and improve various internal functions of a business and their resulting external outcomes. It is used to measure and provide feedback to organizations. Data collection is crucial to providing quantitative results, as the information gathered is interpreted by managers and executives, and used to make better decisions.

A balanced scorecard is a strategy performance management tool – a well-structured report used to keep track of the execution of activities by staff and to monitor the consequences arising from these actions. Within each perspective, Balanced Scorecards employ three key components—Objectives, Measures, and Initiatives—that are essential for translating strategy into actionable plans and measurable outcomes: Objectives: Specific, measurable goals within each perspective that align with the overall strategy.

Workshop Objective

- To ensure long-term flexibility and survival, an organization needs to prepare for the future.
- The balanced scorecard managing system "maps an organization's strategic objectives into performance metrics in four perspectives:

Workshop Coverage

- Changing Economic Scenario and the Importance of Performance Evaluation
- Performance Management: an Overview.
- Performance Management and Balanced scorecard
- Transformational Leadership and Performance.
- Managing Stress for better Performance.
- Knowledge management & balanced scorecard
- Financial perspective – tracking financial performance.
- Customer perspective – tracking customer satisfaction, attitudes
- Internal process perspective – covers internal operational goals
- Needed to meet customer's objectives.
- Case studies & syndicate discussion for stimulating knowledge

Workshop Pedagogy;

The methodology of the Workshop will be participative in nature. The sessions will be based on conceptual discussion, experience sharing, syndicate discussion, Case study and experiential learning by sightseeing etc

Participant's Profile

This workshop will be useful for all levels of board members, directors, managers and executives from all discipline including decision makers, planners, hr personnel, from central and state government, public sector undertakings, banks, co-operatives department, industries department, agriculture departments, Insurance companies etc.

Participation Fee (Residential)

Rs. 95,500/- (Ninety Five Thousand Five Hundred only)
+GST@18 (Equivalent to Rs. 1,12,690/-) per person
which is inclusive of board, lodge & Workshop
material cost & Experiential Visit.

Registration & Payment

Nomination Indicating the name (s) of the participants, designation, address, mobile no. & e-mail id, etc. along with a crossed cheque / demand draft for the participation favoring Greater Noida Productivity Council and payable at Noida.

Our PAN No. is AACAG3904C, GST No. 09AACAG3904C1Z5

For ECS and on line payment, Bank details is as such (if depositing in bank then send us scanned copy of deposit slip)

ICICI Bank, Account No. 628401059872, Omega-1, Gr. Noida 201308
RTGS/NEFT/IFST Code ICIC0006284

Venue And Dates:

22-26 Sept. 2025

Any Hotel/ Resort at Kathmandu

Check in: 22 Sept. 12:00 Noon onward

Check Out: 26 Sept. before 11:00 am

Last date for nomination 28 August 2025

Delegate(s) accompanying with spouse will pay Rs 12,000/ for the whole duration which includes stay, bed tea, breakfast, Lunch & Dinner payable to hotel. Children between the age 04-12 will be charged Rs 8000/ and will share the parent's room.

Faculty:

Dr. R.D. Mishra Director, GNPC having 40 years of professional experience Dr. Mishra has conducted more than 350 modules of training programme for Senior, Middle and junior levels of personnel in more than Sixty Public and Private sector organisations and has trained more than 1,28,000 Executives & Employees. Apart from Dr Mishra, other expert faculty from Tribhuvan University & Industry Experts on the subject concern will steer the workshop.

About Greater Noida Productivity Council

Greater Noida Productivity Council (GNPC) affiliated to National Productivity Council, which is under the Department of Promotion of Industry and Internal Trade, (DPIIT) Ministry of Commerce & Industry, Govt. GNPC was established with the objectives to propagate the Productivity Culture in the government, Central & State, PSUs Sector organizations in areas such as Industrial Engineering, Quality Management, Human Resources Management, Information Technology, Technology Management, Energy Management, sectors through the interventions of consultancy & the conduct of various modules of training/Workshops in India and abroad. GNPC is also associated with Asian Productivity Organisation (APO) Tokyo Japan in the conduct of consultancy and implementing the scheme of APO in India. Needless to mention apart from organising numerous domestic Training/workshops at different locations of India, for Executives/Non executives & Doctors through Hospital Administration programs, GNPC has conducted International Training/workshop of two weeks on "HR Challenges on Twenty first Century" at USA (SFO & New York), has also conducted nos of residential training program on various topics at Kathmandu (Nepal). GNPC has also organised during April-May 2022 two weeks workshop on "Water Engineering & Management" at Singapore & Australia for the Sr. Officials of Delhi Govt including IAS officers. Recently GNPC organised International Program for Defence personnels during 12-26 November 2024 on the topic "Innovation on Organisational Management" at USA covering learning exposure at places like U'sity of Southern California, Los Angeles, Pentagon, National Defence University, World Bank, IMF at Wasington DC, U'sity of St Johns, UN & Bloomberg a financial company at New York

Enquiry & Registration

Send E-mail for faster response

Email: director@gnpcouncil.org, info@gnpcouncil.org, gnpcouncil@gmail.com

and write to

Dr. R.D. Mishra, Director

Greater Noida Productivity Council

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Venue/ Location:

Select Participation on Residential Basis OR Non-Residential Basis

Details of Nominated Participants:

S. No	Name of Delegate	Designation	Mobile No.	Email ID	Participant Organisation Address (kindly provide full address of correspondence)

Details of Nominating Authority:

S. No	Name of Nominating Authority	Designation	Mobile No.	Email ID	Nominating Authority Organization Address (kindly provide full address of correspondence)

Select, if Organization is GST Exempted OR Select, if Organization is Not GST Exempted

SELF DECLARATION ON GST EXEMPTION (OPTIONAL)

As per GST notification No. 9/2017-Integrated Tax (Rate) dated 28.06.17, Sr. No. 75, Heading 9992 (at page no. 19 of the notification) No GST is applicable where Services provided to the Central Government, State Government, UT Administration under any training programme for which total expenditure is borne by the Central Government, State Government, UT Administration.

1. I/We hereby declare that we meet all the conditions stipulated in the aforementioned GST notifications and qualify for exemption from GST payment for the training program mentioned above.
2. I/We acknowledge that any breaches or non-compliance with the specified conditions may result in the collection of GST, interest, and penalty amounts by GNPC on behalf of the GST department at a later stage whenever the GST department raises the same to GNPC.
3. I/We also declare that it is the responsibility of the participant organization to verify their eligibility to avail the benefit, and GNPC is not responsible for checking the eligibility. *I certify that the above information is correct

Organisation not exempted and having GST registration GST No. (Mandatory) _____ (Kindly provide the GST number of organisation on which GST Invoice to be raised)

Organisation PAN No. (Optional) _____

Organisation TAN No. (Mandatory on TDS deduction)) _____

Signature: _____ Date: _____ and Place: _____

DECLARATION

*I certify that the above information is correct

Signature: _____ Date: _____ and Place: _____

For Organisation which are Not Exempted and having GST registration GST No. (Mandatory) _____